## CIVIL WAR AND RECONSTRUCTION: THE MAKING OF MODERN AMERICA

Series One: The Papers of Jay Cooke (1821-1905)

from the Historical Society of Pennsylvania

Part 4: General Correspondence, May 1870-December 1871

## **DETAILED LISTING**

(Most letters are addressed to Jay Cooke, unless otherwise indicated below).

#### **Reel 61**

**Dates: 1-24 May 1870** 

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking and railroad matters, attempts to get Northern Pacific Bill through House of Representatives. See letters dated 2, 3, 4, 5, 6, 10, 11, 13, 14, 16, 18, 20, 21, 23, 24 May and extract below.
- from Jay Cooke to H. D. Cooke. See letters dated 2, 3, 5, 6, 7, 9, 10, 14, 16, 23, 24 May. In addition personal family letters dated 9, 12, 17 May.
- from Jay Cooke to G. C. Thomas. See letters dated 12 May.
- from H. C. Fahnestock ("HCF" or "Fahney"), New York, regarding banking matters. See letters dated 2, 3, 4, 5, 6, 7, 9, 10, 11, 12, 13, 14, 19, 21 May.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 3, 6, 7, 10, 11, 12, 13, 19, 20, 21, 23, 24 May.
- from W. Milnor Roberts, engineer, regarding railroad matters. See letters dated 4, 13 May.
- from G. C. Thomas, Jay Cooke & Co., regarding banking matters. See letters dated 16, 21 May.
- from Governor Smith, relating to the construction of the N.P.R.R. See letter dated 2, 7, 10, 13, 16 May.
- from Gilead A Smith, London. Including a formal letter renouncing one Mr Nelson, and another who had allegedly been claiming to represent him. See letters dated 17 May.
- from G. B. Sargent, Land Agent, Duluth, London. See letters dated 2, 4, 9, 11, 12, 18 May and extract below.
- from A. B. Nettleton, regarding publicity matters. See letter dated 8 May.
- from and to Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letters dated 3, 5, 6, 14, 23, 24 May.
- from W. G. Moorhead, London regarding banking and railroad matters. See letters dated 2, 4, 10, 16 May.
- from W. L. Banning, Lake Superior & Mississippi Railroad Co., St Paul. See letters dated 2, 3, 4, 6, 9, 10, 13, 14, 23 May.
- from J. K. Moorhead, Pittsburgh, regarding personal and railroad matters. See letters dated 2, 4, 5, 7, 9, 16 May.
- from H. C. Swain. See letters dated 5 May.
- from Rice Harper, Duluth, regarding land matters. See letter dated 24 May.
- from William Windom, See letter dated 5 May.
- from Ignatius Donnelly, House of Representatives, Washington. See letters dated 5, 6, 10, 11, 14, 16, 20 May.
- from Governor W. R. Marshall. See letters dated 22 May.
- from Alex Mitchell, Milwaukee, regarding his resignation. See letter dated 20 May.

- from John M. Burke, Chicago, regarding his resignation. See letter dated 21 May.
- from M. I. Sykes, Chicago, regarding his resignation. See letter dated 21 May.
- from J. E. Woodbridge, US Senate. See letters dated 5 May.
- from Miram Hayes. See letter dated 3, 14 May.
- from William E. Chandler. See letter dated 1, 15 May.
- from W. S. King. See letter dated 6 May.
- from N. G. King United States Senate. See letter dated 13 May.
- from H. S. Lake, House of Representatives. See letter dated 9 May.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues.
- Northern Pacific Railroad. Attempts to get Northern Pacific Bill through House of Representatives.
- Other railroads including Lake Superior and Mississippi; Pittsburgh, Fort Wayne & Chicago Railway Co. (letter 6 May); Lake Shore & Michigan South Railway Co. (7 May); Central Railroad Co. of Iowa (letter 21 May).
- Various letters relating church matters, potential investments, job opportunities and charity.

## Extract from G. B. Sargent's letter to Jay Cooke dated 2 May 1870 from London

"…I have the Bear article of 19<sup>th</sup> from Phil & Ledger and in my opinion the mountain has labored and brot forth a mouse. It is such a palpable - lie on its face that it has <u>overdone its object</u> – The effect if republished here will be forgotten in a month or before we put to bonds to sale…"

## Extract from Henry Cooke's letter to Jay Cooke dated 6 May 1870 from Washington D. C.

"...I feel 'hors du combat' today, I realise now how intensely I was excited yesterday; but we beat them in all the test questions, and our final success we consider fully assured, - although the opposition against us bitter and active... a careful tally of the House shows that among the absentees, counting the whole number, we had a majority of twelve, which will add just so much to our vote on a full house..."

#### Reel 62

**Dates: 25 May - June 1870** 

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking and railroad matters, including Northern Pacific Railroad Bill approved by Grant despite opposition in Cabinet (30 May). See letters dated 25, 26, 27, 28, 29, 30, 31 May and 1, 3, 4, 6, 9, 10, 11, 13, 15, 16, 18 June.
- from Jay Cooke to H. D. Cooke. New York, Philadelphia See letters dated 25, 27, 30, 31 May 3, 4, 8, 11, 14, 15, 20 June. In addition personal family letters dated 26, 31 May and 9, 10, 13, 14, 16, 18, June.
- from H. C. Fahnestock ("HCF" or "Fahney"), New York, Boston, regarding banking matters. See letters dated 2, 4, 6, 11, 14, 15, 17 June.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 25, 26, 27 May and 2, 9, 10, 11, 13, 15, 17, 27 June.

- from G. C. Thomas, Jay Cooke & Co., regarding banking matters. See letters dated 31 May and 1, 6, 8, 9, 10, 11, 13, 14, 16, 17, 20 June.
- from Governor Smith, relating to the construction of the N.P.R.R. See letters dated 27 May and 2, 4, 6, 11 June.
- from Robert Lamborn, Lake Superior and Mississippi Railroad Co., Philadelphia,. See letter dated 22 June.
- from G. B. Sargent, Land and bond Agent, London, Egham, regarding relations with the Times. See letters dated 2, 8, 9, 11, 13, 15, 16, 18, 20 June.
- from A. B. Nettleton, regarding publicity matters. See letter dated 20 June.
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letters dated 26, 28, 30 May and 20 June.
- from Robert Lamborn, Lake Superior and Mississippi Railroad Co., Philadelphia,. See letters dated 28 May.
- from W. G. Moorhead, London, Philadelphia regarding banking and railroad matters. See letters dated 13, 14, 16, 17, 20 May.
- from W. L. Banning, Lake Superior & Mississippi Railroad Co., St Paul. See letter dated 1 June.
- from J. K. Moorhead, Pittsburgh, regarding personal and railroad matters. See letters dated 30 May and 14 June.
- from Governor B. Marshall State of Minnesota, to Jay Cooke. See letter dated 29 May.
- from J. A. Wills. See letter dated 1 June.
- from J. B. Montgomery. See letter dated 28 May.
- from S. L. Smith. See letter dated 18 June.
- from Rice Harper, Duluth, regarding land matters. See letter dated 26 May.
- from S. P. Chase. See letter dated 8, 18 June.
- From Ignatius Donnelly, House of Representatives, Washington. See letters dated 25, 26 May.
- from Thomas Emeley, Wharfdale, UK. See letters dated 28 May.
- from Mr Ritchie, City of Superior, regarding immigrant settlers along the route of the N.P.R.R. See letter dated 13 June.
- from W. J. Barney, Land agent, Chicago. See letters dated 30 May.
- from H. Budge, London. A progress report of his, General Sargent and the various European Houses success to date. See letter dated 25 May.
- from Carl Schurz, United States Senate, See letter dated 20 June.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues. London banking house discussed.
- Northern Pacific Railroad. Northern Pacific Bill passed by House of Representatives and approved by Grant. Land prices increase along the proposed route.
- Other railroads including Lake Superior and Mississippi; Oil Creek & Allegheny River Railway Co. (letter 20 June).
- Various letters relating church matters, potential investments, job opportunities and charity.

## Extract from Henry Cooke's letter to Jay and Pitt Cooke dated 30 May 1870 from Washington D. C.

"...Telegraphed you that I had no doubt our bill will be signed tomorrow, nothing is being done here today at the White House or anywhere else, as it is a holiday. I called to see the president again about the bill this morning. Gen Puter? advised me to leave the matter to him – He says he will guaranty the passing of the bill for he knows how the president feels about it..."

## Extract from G. B. Sargent's letter to Jay Cooke dated 20 June 1870 from Hampton Court near London

"I am writing this at the residence of Mr Sampson editor of the Times with whom I passed yesterday afternoon and night...he has said to me 'My views are entirely changed in regard to your enterprise. I think it is a good and valuable enterprise and in good hands'...This is hole I have made him crawl out of and I shall have his hearty co-operation on terms that must never be known but to you, to him and myself...."

#### Reel 63

**Dates: 21 June – 25 July 1870** 

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking and railroad matters, including Congressmen finding a "generous" friend at the Washington branch. See letters dated 22, 23, 24 June and 1, 2, 5, 6, 7, 11, 12, 13, 14, 15, 16, 18, 19, 21, 22, 23, 25 July and extract below.
- from Jay Cooke to H. D. Cooke. See letters dated 21, 22, 28 June and 14 July. In addition personal family letters dated 21, 22, 23, 24, 25, 28, 29 June 25 July.
- from H. C. Fahnestock ("HCF" or "Fahney"), New York, to Jay Cooke and W. G. Moorhead regarding banking matters. See letters dated 21, 22, 23, 24, 27, 28, 29 June and 4, 5, 7, 11, 12, 13, 14, 15, 16, 18, 19, 20, 21, 22, 23 July.
- from Pitt Cooke, New York, regarding personal and banking matters, including banking between New York and London, and the harsh market for railroad bonds. See letters dated 11, 21, 22, 25 June and 2, 5, 7, 9, 11, 13, 15, 18, 19, 20, 21, 22, 23 July.
- from G. C. Thomas, Jay Cooke & Co., regarding banking matters. See letters dated 23, 24, 27 June.
- from Governor Smith, relating to the construction of the N.P.R.R. See letters dated 28 June and 5, 8, 11, 12, 15, 21, 22, 25 July.
- from G. B. Sargent, Land and bond agent, London, relating progress and lack of support for France in possible war with Prussia. To Jay Cooke and Fahnestock. See letters dated 18, 25, 27, 28, 30 June and 2, 16, 19, 21, 23 July.
- from H. C. McCulloch, regarding proposition to become head of Jay Cooke and Co. in London. See letter dated 13 July.
- from A. B. Nettleton, regarding publicity matters. See letters dated 21 June and 12 July.
- from and to Samuel W. Wilkeson, Secretary of Northern Pacific Railroad, including attack on the French for ruining bond sales (22 July). See letters dated 23 June and 6, 9, 12, 16, 19, 20, 22, 25 July including attacking French for spoiling bond deal See letter dated 22 July and extract below.
- from W. G. Moorhead, Philadelphia regarding banking and railroad matters. See letters dated 27 June and 5, 19 July.
- from W. L. Banning, Lake Superior & Mississippi Railroad Co., St Paul. See letters dated 8, 10, 12, 15 July.
- from J. K. Moorhead, Pittsburgh, regarding personal and railroad matters. See letter dated 21 July.
- from Rice Harper, Duluth, regarding land matters. See letter dated 20 July.
- from Governor W. R. Marshall. See letters dated 6, 13, 19, 20, 25 July.
- from S. P. Chase. See letters dated 8, 18, 23, 29 June and 7, 22 July.
- from J. B. Montgomery. See letters dated 24, June and 8 July.
- from T. Clark. See letter dated 21 June.

- from Colonel R. T. P. Allen, Superintendent Kentucky Military Institute. See letter dated 29 June.
- from Emerson Foote, London, to Fahnestock. See letter dated 29 June.
- from P. W. Holmes. See letter dated 6 July.
- from O. D. Banger (?), US Congress. See letter dated 12 July.
- from Antonio Satoy Co., Salamanca, Spain. See letter dated 13 July (note letter written in Spanish).
- from Carl Schurz, United States Senate. See letter dated 18 July.
- from Baron Geralt. See letter dated 21 March.
- from Benjamin A. Cook, New York, regarding Jay Cookes possibly descent from one of the passengers of the May Flower. See letter dated 19 July. Also see reel 56 for similar claim by a different party.
- from General J. Tilton. See letter dated 24 July.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues, including possibility of London banking house.
- Northern Pacific Railroad. Further attempts for legislation and support for the railroad. Attempts to defend Northern Pacific in the face of German opposition due to risk and fear of war with France.
- Other railroads including Lake Superior and Mississippi; Pittsburgh, Fort Wayne & Chicago Rail Co. (letter 15 July).
- Various letters relating church matters, potential investments, job opportunities and charity.

#### Extract from Sam Wilkeson's letter to Jay Cooke dated 22 July 1870 from New York

"...Of course that French devil must upset our dish in Europe. I don't know that corporations can enjoy revenge. But the North Pacific promoters will have the satisfaction of seeing that composite tiger and monkey whipped out of Germany and whipped out of France, and I think out of life. God and those blessed Teutons are going to rid the world of the curse of the Bonaparte Family..."

## Extract from Henry Cooke's letter to Jay Cooke dated 22 July 1870 from Washington D. C.

"...I note what you say about no debit balances and enclose statement from Fenney? Showing how they have been created — which I trust will be satisfactory. The item of increase in 'bills receivable' 75.000 may seem large but one half of that amount is on bonds and mortgages to Speaker Blaines, and the balance is mainly made up of short loans to members and senators during the latter part of the sessions, whom we could not well refuse to oblige and on which we are secured by orders of their pay or other equally good security..."

#### Reel 64

Dates: 26 July- August 22 1870

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters and new government bond issue. See letters dated 27, 29, 30 July and 1, 2, 3, 4, 6, 8, 9, 10, 13, 15, 16 August and extract below.
- from Jay Cooke to H. D. Cooke. See letters dated 30 July, 1, 3, 4, 6, 20, 22 August and personal letters dated 4, 5, 8, 19, 20 August.
- from H. C. Fahnestock ("HCF" or "Fahney"), New York, regarding banking matters. See letters dated 28, 29 July and 1, 2, 3, 4, 5, 8, 9, 10, 18, 19, 20, 22 August.

- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 28, 30 July and 1, 2, 3, 4, 9, 10, 13, 15, 16, 17, 18, 19, 20, 22 August.
- from W. Milnor Roberts, engineer, regarding railroad matters. See letters dated 26 July and 1, 4, 17 August.
- from Governor Smith, relating to the construction of the N.P.R.R. See letter dated 26, 30 July and 3, 4, 6, 10, 13 August and extract below.
- from G. B. Sargent, Land and bond agent, Europe, regarding Northern Pacific bond sales in Europe. See letters dated 26 July, 10 August.
- from A. B. Nettleton, regarding publicity matters. See letters dated 4, 18 August.
- from and to Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letters dated 28, 29, 30 July and 6, 8, 10, 20 August.
- from W. G. Moorhead, regarding banking and railroad matters. See letters dated 30 July 22 August.
- from W. L. Banning, Lake Superior & Mississippi Railroad Co., St Paul. See letters dated 13, 18 August.
- from Robert Lamborn, Philadelphia. See letters dated 5, 6 August.
- from Rice Harper, Duluth, regarding land matters. See letters dated 17, 22, August.
- from Governor W. R. Marshall. See letters dated 6, 20 August.
- from Miram Hayes. See letter dated 13 August.
- from William E. Chandler. See letters dated 6, 8 August.
- from J. B. Montgomery. See letter dated 20 August.
- from N. G. King United States Senate. See letters dated 2, 17 August.
- from T. Clark. See letter dated 17 August.
- from Emerson Foote, London. See letters dated 26 July and 9 August.
- from General Felton. See letters dated 27 July and 6 August.
- from Carl Schurz US Congress. See letter dated 28 July
- from P. W. Holmes New York. See letters dated 30 July and 1, 10 August.
- from Edward Dodge Philadelphia. See letter dated 6 August.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues. Notably the announcement that Jay Cooke & McCulloch & Co. to be opened in London in early 1871, and a new Government bond issue.
- Northern Pacific Railroad. Attempts to sell bonds in Europe.
- Other railroads including Lake Superior and Mississippi; Chicago & Northwestern Railway Co. (letter 2 August); Central Railroad of Iowa (letter 10 August); Milwaukee & St Paul Railway.
- Various letters relating church matters, potential investments, job opportunities and charity.

Extract from Governor Smith's letter to Jay Cooke dated 26 July 1870 from New York

"... The cost of constructing the road is estimated from the most reliable data in possession of the Co. - @ 15.000 pur mile for the prairie and 25.000 pur mile on that portion of the route lying between Otter Jay? and St Cloud – all average for the whole of say 20.000 pur mile..."

## Extract from Henry Cooke's letter to Jay & Pitt Cooke and Fahnestock dated 27 July 1870 from Washington D. C.

"...I have had a long talk with Mr Boutwell this morning in regard to funding operation....His present idea is to put only \$700,000,000 on the market at the commencement, including all his fives and four and halfs as follows:

•

\$200,000,000 5 per cent., 1/8 per cent. commission. \$300,000,000 4 ½ per cent., 3-16 per cent. commission. \$200,000,000 4 per cent., ¼ per cent. commission

You will observe that the rate of commission is increased as the rate of interest is decreased. The Secretary thinks this would induce sub-agents and others to work harder to place the bonds bearing the lowest rates of interest, because they are better paid for placing them..."

#### **Reel 65**

## Please note certain correspondence on this reel is out of chronological order. Where possible these are noted below:

Between the  $7^{th}$  and the  $8^{th}$  of September, there is a block of correspondence from the  $26^{th}$  of August.

Between the  $8^{th}$  and the  $9^{th}$  of September, there are a few individual correspondence from the  $7^{th}$  of September.

Between the  $17^{th}$  and the  $20^{th}$  of September, there are a few individual correspondence from mid October.

Between the 20<sup>th</sup> and the 21<sup>st</sup> of September, there is a letter dated the 29<sup>th</sup> of September.

#### Dates: 23 August-21 September 1870

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters and new government bond issue. See letters dated 11, 23, 24, 25, 30 August and 12, 29 September.
- from Jay Cooke to H. D. Cooke 11, 12, 23, 26, 30 August. And personnel letters dated 29 August and 1, 15, 16 September.
- From Jay Cooke to G. C. Thomas. See letter dated 17 September.
- from H. C. Fahnestock ("HCF" or "Fahney"), New York, regarding banking matters. See letters dated 11, 23, 25, 26, 29, 30 August and 12, 13, 14, 17, 19, 20 September.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 11, 24, 25, 26, 29 August and 5, 6, 7, 8, 9, 11, 15 September.
- from W. Milnor Roberts, engineer, regarding railroad matters. See letters dated 24, 31 August.
- from G. C. Thomas, Jay Cooke & Co., regarding banking matters. See letters dated 1, 2, 14, 15 September.
- from Governor Smith, relating to the construction of the N.P.R.R. See letters dated 2, 7, 12, 16 September.
- from Gilead A Smith, London. Including a formal letter renouncing one Mr Nelson, and another who had allegedly been claiming to represent him. See letters dated
- from G. B. Sargent, Land and bond agent, Europe, regarding Northern Pacific bond sales in Europe. See letters dated 13, 15 September.
- from A. B. Nettleton, regarding publicity matters. See letters dated 30 August. 5 September
- from Ira Spaulding, Sault Rapids. See letter dated 12 September.
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letters dated 23, 26, 27, 30, 31 August and 2, 7, 8, 9, 18, 19, 20 September.
- from W. G. Moorhead, regarding banking and railroad matters. See letters dated 27 August and 3, 11 September.
- from W. L. Banning, Lake Superior & Mississippi Railroad Co., St Paul. See letters dated 11, 30 August 1, 13, 14, 15, 20 September.
- from Rice Harper, Duluth, regarding land matters. See letter dated 12, 29 August and 9, 19 September and extract below.

- from Governor W R Marshall. See letter dated 17 September.
- from Miram Hayes. See letter dated 26 August and 19 September.
- from J. B. Montgomery. See letters dated 11 August.
- from H. Watkins, The Patent Nut & Bolt Company, Birmingham. See letter dated 12 August.
- from Horace Porter, Private Secretary to the President of the United States. See letter dated 3 September.
- from H. C. Swain, Washington. See letters dated 6, 8, 20 September.
- from Robert Thode & Co. Berlin. Regarding the situation and length of the war. See letter dated 10 September.
- from E. E. Mitchell, Philadelphia. See letter dated 15 September.
- from A. H. Barney, Treasurer of N.P.R.R., New York. See letters dated 20 September and 17 October
- from H. D. Faulkner, New York. See letter dated 20 September.
- from Phillip W. Holmes, New York. See letter dated 21 September.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues.
- Northern Pacific Railroad. Attempts to sell bonds in Europe.
- Other railroads including Lake Superior and Mississippi; Pennsylvania Railroad Co. (letter 26 August); The Central Railroad of Iowa (letter 20 September).
- Various letters relating church matters, potential investments, job opportunities and charity.

#### Extract from Rice Harper's letter to Jay Cooke dated 29 Aug 1870 from Sandusky?

"...I in my letter to him immediately on my return from Duluth said to him that as I understood, you only wanted 5000 acres of your land on the Cloquette mapped and perhaps the quantity of pine timber on the whole estimated, so that he would not map the whole, but estimate carefully the pine timber on the whole, giving the quantity on each 160 acres, also the quantity of the timber as near as he could estimate it, this I supposed would be of service to you at any rate..."

#### Reel 66

Please note that some correspondence is out of chronological order. Where possible these are listed below.

Between the  $30^{th}$  of September and the  $1^{st}$  of October there are a few individual correspondence dated  $6^{th}$  of October.

## Dates: 22 September-25 October 1870

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters and new government bond issue. See letters dated 5, 7, 8 October and extract below.
- from Jay Cooke to H. D. Cooke. See letters dated 10, 25 October
- from H. C. Fahnestock ("HCF" or "Fahney"), New York, regarding banking matters. See letters dated 29 September and 1, 3, 5, 7, 13, 14, 17, 19, 25 October.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 19 October

- from W. Milnor Roberts, engineer, regarding railroad matters. See letters dated 9, 18, 20 October.
- from G. C. Thomas, Jay Cooke & Co., regarding banking matters. See letters dated 30 September and 1, 4, 5, 6, 7, 10, 11, 12, 13, 14, 15, 17, 18, 19 October.
- from Governor Smith, relating to the construction of the N.P.R.R. See letters dated 1, 6, 15 October.
- from G. B. Sargent, Land and bond agent, Europe, regarding Northern Pacific bond sales in England. See letters dated 22 September and 1, 10, 15, 20, 22, 25 October.
- from A. B. Nettleton, regarding publicity matters. See letter dated 24, 29 September and 5, 10, 19 October.
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letter dated 22, 30 September and 7, 10 October.
- from W. G. Moorhead, regarding banking and railroad matters. See letters dated 1, 4, 8 October.
- from W. L. Banning, Lake Superior & Mississippi Railroad Co., St Paul. See letters dated 23 September and 3, 7, 17, 20 October.
- from Governor W. R. Marshall. See letters dated 26, 30 September and 1 October.
- from Miram Hayes. See letters dated 25, 29 September.
- from S. P. Chase. See letter dated 26 September.
- from W. S. King. See letter dated 17 October.
- from J. B. Montgomery. See letters dated 14 October.
- from N. G. King United States Senate. See letter dated 30 September.
- from Phillip W. Holmes, New York. See letters dated 22, 23 September.
- from W. S. Huntingdon, Washington. See letters dated 22, 23, 30 September.
- from J. A. Garland, Philadelphia. See letters dated 23, 26 September.
- from A. H. Barney, Treasurer of N.P.R.R., Philadelphia. See letters dated 26 September and 1, 19 October.
- from W. W. Hungerford, Superintendent Officer, L.S.&M.R.R. regarding brigands and cut throats descending on the junction with the N.P.R.R. See letter dated 28 September.
- from Robert H. Lamborn, Philadelphia. See letter dated 1 October.
- from T. Watkins, The Patent Nut & Bolt Company, Birmingham. See letter dated 22 October.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues. Including circular announcement to open London banking house in January 1871, headed by former Secretary of the Treasury, H. C. McCulloch.
- Northern Pacific Railroad. Attempts to sell bonds in London.
- Other railroads including Lake Superior and Mississippi; Pennsylvania Railroad. (letter 1 October).
- Various letters relating church matters, potential investments, job opportunities and charity.

Extract from Henry Cooke's letter to Jay Cooke dated 8 October 1870 from Washington D. C. "...I enclose letters from Chandler and William Warner?, U.S. Senator from Georgia. Chandler had sent me a list of persons to remit to amounting to some \$16.000 as per his understanding with you last summer; but I didn't care to take this responsibility, so I only remitted \$2000 to Schenck and \$2000 to Bingham and sent back letter that he might attend to the others...."

#### Reel 67

Please note that some correspondence is out of chronological order. Where possible these are listed below.

Between the 7 and 8 of November there is a letter dated 28<sup>th</sup> of October from G B Sargent.

#### Dates: 26 October- 20 November 1870

#### Principal and most interesting correspondence

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters including his view that the Washington branch should remain open. See letters dated 27, 28, 29, 31 October and 1, 5, 8, 9, 10, 12, 14, 15, 16, 17, 18 19 November.
- from Jay Cooke to H. D. Cooke. See letters dated 31 October and 7, 9, 11, 12, 16, 17, 18, 19 November.
- from H. C. Fahnestock ("HCF" or "Fahney"), New York, regarding banking matters. See letters dated 27, 28, 29, 31 and October 1, 5, 10, 11, 12, 14, 15, 16, 17, 18, 19 November.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 7, 12, 15, 16 November.
- from W. Milnor Roberts, engineer, regarding railroad matters. See letters dated 29 October and 2, 6, 7, 15 November.
- from G. C. Thomas, Jay Cooke & Co., regarding banking matters. See letter dated 26 October and 4 November.
- from Governor Smith, relating to the construction of the N.P.R.R. See letters dated 27, 31 October and 1, 2, 3, 4 November.
- from G. B. Sargent, Land and bond agent, Europe, regarding Northern Pacific bond sales in England. See letters dated 26, 28, 29 October and 3, 8 November.
- from G. C. Stone, Minnesota, working from the office of G. B. Sargent. See letters dated 3, 7, 8, 10, 17 November.
- from A. B. Nettleton, regarding publicity matters. See letter dated 9 November.
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letters dated 28, 31 October and 2, 11 November.
- from W. L. Banning, Lake Superior & Mississippi Railroad Co., St Paul. See letters dated 26, 27 October and 7 November.
- from Rice Harper, Duluth, regarding land matters. See letters dated 11, 15 November.
- from Delegate S. Garfield, Washington. See letters dated 3, 14 November.
- from H. S. Sandford, London. See letters dated 5, 10, 18 November.

#### **Key topics include**

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues, including discussions on the merits of keeping open the Washington DC office of Jay Cooke & Co.
- Northern Pacific Railroad. Attempts to sell bonds in London.
- Various letters relating church matters, potential investments, job opportunities and charity.

Extract from Henry Cooke's letter to Jay Cooke dated 29 October 1870 from Washington DC.

"…I have written Fahnestock a very long letter – some eight or nine large pages of your interviews with Boutwell, McC, Delano? and the president – I have also said something in support of all McC's views against closing or subordinating or very materially changing the status of the Washington house. I know I am right in this – to adopt F's plan would be to proclaim weakness to the world – which would draw false influences – would sever the

intimate relations (which have cost us so much time and labor to build up) with the Government..."

Extract from G. B. Sargent's letter to Jay Cooke dated 29 October 1870 from London "....Since my last to you I have had several interviews with B and his solicitor. Today I have submitted to them all the papers in connection with the enterprize and they will at Mr B's country house devote time enough to investigate thoroughly all in connection therewith and will give me in writing their proposition early next week..."

#### Reel 68

Please note that some correspondence is out of chronological order. Where possible these are listed below.

Between the 30 November and the 1<sup>st</sup> December there is a letter dated 3<sup>rd</sup> December from H. C. McCulloch and a letter dated 3<sup>rd</sup> December from Henry Cooke.

Between the 19 and 20 of December there are several letters dated 21 December.

## Dates: 21 November-31 December 1870

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters. Also the offer to Schenck over Sherman to be Minister to England and the prospect of an arms deal with France turned down. See letters dated 12, 21, 22 November and 2, 5, 6, 7, 11, 12, 14, 15, 16, 17, 19, 20, 21, 23, 25, 26, 28, 29 December and extract below.
- from Jay Cooke to H. D. Cooke See letters dated 21, 22, 23, 25, 26 November and 3, 6, 8, 12, 13, 14, 15, 18, 19, 20, 21, 22, 23, 27, 29, 30, 31 December.
- from H. C. Fahnestock ("HCF" or "Fahney"), New York, regarding banking matters. See letters dated 21, 22, 23, 25, 26, 28 November and 3, 5, 6, 7, 8, 9, 10, 14, 17, 20, 21, 22, 23, 24, 27, 28, 29, 30 December.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 21, 22, 23, 25, 26, 28 November and 5, 6, 9, 12, 14, 19, 21, 22, 23, 24, 27, 29, 30 December.
- from W. Milnor Roberts, engineer, regarding railroad matters. See letters dated 21 November and 11, 16, 23 December.
- Robert Schenck, New York. See letters dated 21, 26 November.
- from Governor Smith, relating to the construction of the N.P.R.R. See letters dated 22 November and 10, 14, 22 December.
- from G. B. Sargent, Land and bond agent, Europe, regarding Northern Pacific bond sales in England. See letters dated 12, 19, 24 November.
- from G. C. Stone, Minnesota, working from the office of G. B. Sargent. See letters dated 21, 24 November and 7, 16, 17, 28, 29, 30 December.
- from H. C. McCulloch, Head of London banking house, London, regarding his first impressions of London and his accommodation. See letter dated 3 December and extract below.
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letter dated 26, 30 November and 5, 12, 14, 19, 23, 27, 29, 30, 31 December.
- from Rice Harper, Duluth, regarding land matters. See letters dated 28 November 1 December.
- from Governor W. R. Marshall. See letter dated 14 December.
- from W. S. King Washington. See letter dated 3 December.
- from N. G. King United States Senate. See letter dated 23 December.
- from Phillip W Holmes, New York. See letters dated 21 November and 21 December.
- from H. S. Sandford. See letters dated 22 November and 23 December.

- from Emerson Foote, New York. See letters dated 22, 26 November 7, 10, 19, 29 December.
- from R. Spaulding, Philadelphia. See letters dated 23, November and 15 December.
- from A. H. Barney. Treasurer of N.P.R.R. See letters dated 8, 28 December.
- from W. S. Huntington, Washington. See letters dated 20, 31 December.
- From S. W. Spragne, Portland. See letter dated 28 December.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues, including preparations and meetings for the opening of the London office of Jay Cooke & McCulloch & Co.
- Northern Pacific Railroad. Attempts to sell bonds in London.
- Various letters relating church matters, potential investments, job opportunities and charity.

## Extract from Henry Cooke's letter to Jay Cooke dated 2 December 1870 from Washington DC.

"...<u>In the strictest of confidence,</u> Gen Schenck tells me that the English Mission has been offered to him by the President and Mr Fisk upon the most flattering terms. They have both told him that if he will take the mission the settlement of the alambra claim shall be withdrawn from wash'n, where it now is, and placed entirely in his hands, with the fullest discretion and powers..."

## Extract from H. C. McCulloch's letter to Jay Cooke dated 3 December 1870 from Washington DC.

"...I have rented and taken possession of a large and pleasant and well-furnished house in a fashionable part of the city at seven hundred and fifty guineas per annum. I should have been quite contented with a smaller and less expensive house but concluded that the interests of the firm would be best promoted by my living in the aristocratic part of the city...It seemed to be expected that the head of the firm of Jay Cooke and Company in London should not only live in the most respectable part of the city, but be able properly to reciprocate the courtesies which he may receive from persons of high social position..."

#### Reel 69

# Please note that some correspondence is out of chronological order. Where possible these are listed below.

Between the 3 and the 5 of January there are a batch of letters dating from February, June, July and April.

### Dates: 1 January -25 January 1871

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters. See letters dated 9, 10, 12, 13, 14, 16, 17, 18, 19, 20 January.
- from Jay Cooke to H. D. Cooke See letters dated 7, 9, 11, 13, 14, 16, 17, 19, 21 January.
- from H. C. Fahnestock ("HCF" or "Fahney"), New York, regarding banking matters. See letters dated 3, 4, 5, 6, 7, 9, 10, 11, 12, 13, 14, 16, 18, 20, 21, 23, 24, 25 January.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 3, 5, 6, 7, 9, 11, 12, 13, 14, 19, 24, 25 January

- from G. C. Thomas, Jay Cooke & Co., regarding banking matters. See letter dated 18 January.
- from J. G. Smith, President of N.P.R.R, regarding poor response to the first round of public bond sales. See letter dated 3, 9, 21, 23 January and extract below.
- from G. B. Sargent, Land and bond agent, Europe, regarding Northern Pacific bond sales in England. See letters dated 24, 27 January.
- from G. C. Stone, Minnesota, working from the office of G. B. Sargent. See letters dated 9, 12, 18 January.
- Robert H. Lamborn, Philadelphia. See letter dated 7, 11 January.
- from Col. Puleston, London Banking House, relating banking issues and that "all the press in England could be secured for £3,000, exempting The Times". See letter dated 5, 13 January and extract below.
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. Including a letter referring to Delegate Garfield's letter of the 12<sup>th</sup>, stating the need not to upset him or fill places in Washington Territory with his enemy's given his power & influence. See letters dated 3, 10, 12, 13, 14, 16, 17 January.
- from W. G. Moorhead, regarding banking and railroad matters, see letter dated 15, 24 January.
- from W. L. Banning, Lake Superior & Mississippi Railroad Co., St Paul. See letters dated 10, 13, 25 January.
- from J. K. Moorhead, Pittsburgh, regarding personal and railroad matters. See letter dated 14 January.
- from S. P. Chase. See letter dated 3 January.
- from A. H. Barney, Treasurer of N.P.R.R., New York. See letters dated 3, 16, 25 January 3 April 15 February 5 June.
- from Emerson Foote, New York. See letter dated 11 January.
- From Delegate S Garfield, Washington. Regarding the filling of positions in the N.P.R.R. in Washington Territory, with Rebels, Copperheads (Northerners who joined the rebel cause) and democrats, lists several prominent company men. See letter dated 12 January.
- From Phillip W. Holmes. Including a rather cryptic letter forwarded by Pitt Cooke to Jay, with specific instructions for it not to be shown to anyone else. See letters dated 13, 24 January.
- from R. Spaulding, Philadelphia. See letters dated 16, 21 January.
- From S. W. Spragne, Portland. See letter dated 21 January.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues, including opening of the London office of Jay Cooke & McCulloch & Co.
- Northern Pacific Railroad. Full launch of selling bonds outside the initial "pool" through agents. Slow initial response. Attempts to sell bonds in London.
- Other railroads including Lake Superior and Mississippi; Milwaukee and St Paul Railway (letter 9 January); Central Railroad of Iowa (letters 18 January); Pentland & Kenneber Railroad Co.(letter 25 January); Pennsylvania Railroad Co. (25 January).
- Various letters relating church matters, potential investments, job opportunities and charity.

Extract from Colonel Puleston's letter to Jay Cooke dated 5 January 1871 from London

"...you have been fully advised of the n. pac matter, I fear you are tired of the slow progress & the many difficulties in the way. I think you will do more at home for the present than we can do here - I feel pretty sure that it will take some time to attain success here...all the press can be secured for about  $\underline{£3000}$  excepting the Times which must be arranged separately and is the most important..."

#### Extract from J. G. Smith's letter to Jay Cooke dated 9 January 1871 from St Albans

"...I am in rec't of your letter and am sorry to see you so much discouraged about the sales of bonds. I cannot but think that the severe mounted pressure to which you have been subjected for the past few weeks may have something to do in depressing your spirits. It will take some little while to get the machinery in full operation and successfully working.."

#### Reel 70

## Please note that some correspondence is out of chronological order. Where possible these are listed below.

Amongst the letters dated 26 January there is a letter dated 6 February from Mr Sparrow. Amongst the letters dated 27 January there are a batch of letters dated Dec, Mar and July.

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters and Government bond agents in London. See letters dated 27 January and 1, 2, 3, 4, 6, 7, 8, 9, 10, 11, 13, 14, 15, 16 February.
- from Jay Cooke to H. D. Cooke. See letters dated 30 January and 13, 14, 16 February.
- from H. C. Fahnestock ("HCF" or "Fahney"), New York, regarding banking matters. See letters dated 27, 30, 31 January and 4, 7, 10, 11, 13, 14, 15, 16 February.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 26, 27, 28, 30 January and 1, 3, 4, 6, 8, 11, 14 February.
- from G. C. Thomas, Jay Cooke & Co., regarding banking matters. See letters dated 26 January and 1, 3, 10, 16 February.
- from J. G. Smith, President of N.P.R.R,. See letters dated 27 January and 15, 16 February.
- from G. B. Sargent, Land and bond agent, Europe, regarding Northern Pacific bond sales in England. See letters dated 22 January 6 February.
- from Schuyler Colfax, Washington DC, Vice President, declining an offer to resign and join the Northern Pacific project and his suggestion of B. F. Wade as an alternative candidate. See letters dated 27 January and 4 February and extract below.
- from Vice President, Washington. See letter dated 31 January.
- from E. G. Spaulding, Buffalo, relating poor response to N. P. bond sales. See letter dated 30 January and extract below.
- from A. B. Nettleton, regarding publicity matters. See letters dated 1, 8 February.
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letters dated 30 January and 7, 10, 11, 13, 14, 16 February.
- from W. G. Moorhead, regarding banking and railroad matters. See letters dated 26, 27 January.
- from Philip W. Holmes, regarding land ownership along the route of the Northern Pacific Railroad. See letters dated 26, 27, 28, 30 January and 3, 6, 11, 15, 16 February.
- from William Windom, See letter dated 4 February.
- from Ignatius Donnelly, House of Representatives, Washington DC, relating his \$10,000 of stock in the Lake Superior & Mississippi Railroad in recognition of his services in Congress towards the road's cause. See letter dated 15 February.
- from S. P. Chase. See letter dated 28 January.
- from J. B. Montgomery. See letters dated 10, 15 February.
- from R. Spaulding, Philadelphia. See letter dated 30 January.
- from Emerson Foote, New York. See letters dated 28 January and 8, 13 February
- from J. V. Painter, Banker, Cleveland. See letters dated 30 January and 4 February.
- from A. H. Barney, Treasurer of N.P.R.R., New York. See letter dated 29 January and 1, 4 February.

- from M. H. Bovee, Chicago, regarding the abolition of the death penalty. See letter dated 30 January.
- from H. S. Sandford. See letter dated 12 February.
- From Congressman Garland, House of Representatives. See letter dated 13 February.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues.
- Northern Pacific Railroad. Slow response to agents attempts to sell bonds outside the initial "pool".
- Other railroads including Lake Superior and Mississippi (15 February).
- Various letters relating church matters, potential investments, job opportunities and charity.

## Extract from S. Colfax's letter to Jay Cooke dated 27 January 1871 from Washington DC.

"... You took me so much by surprise in the munificent proffer you made me, conditioned on my resignation of my present position and it was so tempting, both in its amount and its labours, that it required the strongest considerations of duty to enable me to waive its acceptance. But I cannot let it pass without tendering you my sincere gratitude for this unexpectedly high appreciation of my ability to serve your company..."

## Extract from E. G. Spaulding's letter to Jay Cooke dated 27 January 1871 from Washington DC.

"...We have taken considerable pains to circulate your circular pamphlets and maps showing the advantages and security of the 7.30 loan of the Northern Pacific Railway, but without success in obtaining subscriptions. All who secure government bonds deposited with us for safe keeping have been notified but they do not seem inclined to make the change..."

## **Reel 71**

#### Dates: 17 February- 8 March 1871

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters and Government bond agents. See letters dated 17, 18, 20, 21, 22, 28 February and 1, 2, 3, 4, 6, 7, 8 March.
- from Jay Cooke to H. D. Cooke. See letters dated 17, 20, 21, 22, 24, 28, 29 February and 3, 6, 7 March.
- from H. C. Fahnestock ("HCF" or "Fahney"), New York, regarding banking matters. See letters dated 17, 20, 23, 24 February and 2, 3, 4, 7, 8 March and extract below.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 17, 21, 23, 24, 25 February and 2, 3, 4 March.
- from G. C. Thomas, Jay Cooke & Co., regarding banking matters. See letter dated 27 February.
- from Governor Smith, relating to the construction of the N.P.R.R. See letter dated 22 February.
- from J. G. Smith, President of N.P.R.R,. See letter dated 20, 23, 26, 28 February and 8 March.
- from E. G. Spaulding. See letters dated 29 February.
- Robert Lamborn, Philadelphia. See letters dated 17, 18, 28 February.

- from A. B. Nettleton, regarding publicity matters. See letters dated 27 February, 8
   March
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad, relating abuse of privileges by Northern Pacific employees. See letters dated 17, 18, 21, 24 February and 2, 4 March and extract below.
- from W. L. Banning, Lake Superior & Mississippi Railroad Co., St Paul. See letters dated 23, 28 February and 2 March.
- from Philip W. Holmes. See letters dated 18, 21, 23, 25 February and 3, 6 March.
- from William Windom, US Senate Chamber, Washington. See letter dated 5 March.
- from J. B. Montgomery. See letter dated 27 February.
- from A. H. Barney, Treasurer of N.P.R.R., New York. See letters dated 20, 27 February and 1, 3, 6, 8, 11 March.
- from Vice President, Washington. See letter dated 24 February.
- from J. V. Painter, Banker, Cleveland. See letters dated 27 February and 6 March.
- from W. S. Huntington, Washington DC. See letter dated 27 February.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues.
- Promoting new Government bond sales.
- Northern Pacific Railroad. Promoting Bond sales.
- Other railroads including Lake Superior and Mississippi; Union & Titnsville Railroad Co. (letter 17 February); North Pennsylvania Railroad Co. (letter 23 February).
- Various letters relating church matters, potential investments, job opportunities and charity.

#### Extract from Samuel Wilkeson's letter to Jay Cooke dated 24 February 1871

"...Somebody has got to stop waste, stealing... and extravagance – and expose unfaithfulness, incapacity and worthlessness in the prosecution of this immense enterprise. He will get well hated and abused before he gets through - <u>He will be attacked, thwarted and if possible uprooted and flung out.</u>.."

Extract from H. C. Fahnestock's letter to Jay Cooke dated 21 February 1871 from New York "...enclosed correspondence from the morning papers will show you that Boutwell is quite undecided at least in his announcement, as to the details of his funding loan business, and, unless his instructions abroad are more complete, the agents can for the present do nothing...I feel as you do that the whole business is likely to be a fizzle unless more intelligence in infused into it..."

#### Reel 72

#### Dates: 9 March-23 March 1871

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking and railroad matters. See letters dated 9, 10, 11, 13, 16 March and extract below.
- from Jay Cooke to H. D. Cooke See letters dated 14, 15, 17, 18, 22, 25 March.
- from H. C. Fahnestock ("HCF" or "Fahney"), New York, regarding banking matters. See letters dated 9, 10, 11, 13, 14, 16, 17, 18, 22, 23, 24 March.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 9, 11, 13, 14, 15, 16, 17, 18, 19 March.

- from W. Milnor Roberts, engineer, regarding railroad matters. See letters dated 16, 17 March and extract below.
- from G. C. Thomas, Jay Cooke & Co., regarding banking matters. See letters dated 23, 24 March.
- from J. G. Smith, President of N.P.R.R,. See letters dated 13, 16, 17, 20 March.
- from G. B. Sargent, Land and bond agent, Europe, regarding Northern Pacific bond sales in England. See letters dated 14, 16, 22 March.
- from E. G. Spaulding, Buffalo. See letter dated 16 March.
- from A. B. Nettleton, regarding publicity matters. See letters dated 13, 15 March.
- from S. W. Wilkeson, Secretary of Northern Pacific Railroad. See letter dated 10 March.
- from W. L. Banning, Lake Superior & Mississippi Railroad Co., St Paul. See letter dated 21 March.
- from Philip W. Holmes New York. See letters dated 9, 11, 14, 18 March.
- from William E. Chandler. See letter dated 13 March.
- from A. H. Barney, Treasurer of N.P.R.R., New York. See letters dated 9, 13 25 March.
- from J. V. Painter, Banker, Cleveland. See letters dated 10, 15, 17, 18, 22, 23 March.
- from W. S. Huntington, Washington. See letter dated 17 March.
- from Robert Schenck, Washington. See letter dated 20 March.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues.
- Promoting new Government bond sales.
- Northern Pacific Railroad. Attempts to raise more stock options from the "pool" to help incentivise bond sales in Europe.
- Other railroads including Lake Superior and Mississippi.
- Various letters relating church matters, potential investments, job opportunities and charity.

### Extract from Henry Cooke's letter to Jay Cooke dated 9 March 1871 from Washington DC.

"...I have been up to the House this afternoon – the senate not being in session – to see about the prospects of getting the port-of-entry bill through. They tell me now that the prospect is that there will be no general legislation and that they will adjourn early next week..."

## Extract from W. Milnor Roberts letter to Jay Cooke dated 16 March 1871 from Portland, Oregon

"...touching applications or suggestions of engineers; I have at least one hundred letters on file – some of them from first class men; but everywhere I have been reducing, not increasing the engineers force...there is no opening now for contract work that I know of..."

#### Reel 73

#### Dates: 24 March-19 April 1871

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking and railroad matters. See letters dated 20, 25, 27, 28, 29 March and 1, 3, 4, 5, 6, 8, 11, 17, 18, 19 April.
- from Jay Cooke to H. D. Cooke See letters dated 27, 29, 30, 31 March and 5, 10, 13, 15, 19 April.

- from H. C. Fahnestock ("HCF" or "Fahney"), New York, regarding banking matters. See letters dated 25, 27, 28, 29, 30, 31, March and 1, 8, 10, 14, 15, 17, 18 April.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 25, 27, 28, 29, 30, 31 March and 6, 7, 8, 10, 14, 15, 17, 18 April.
- from J. G. Smith, President of N.P.R.R,. See letter dated 17 April.
- from G. B. Sargent, Land and bond agent, Europe, regarding Northern Pacific bond sales in England. See letter dated 15 April.
- from Schuyler Colfax, Vice President, regarding his suggestion of B. F. Wade as a candidate for a senior position at the N.P.R.R. See letters dated 28 March and 1, 7 April and extract below.
- from E. G. Spaulding, Philadelphia. See letter dated 3 April.
- from Henry S. Sanford, Brussels, relating his concerns over requests for stock concessions. See letters dated 5, 12 April and extract below.
- from A. B. Nettleton, regarding publicity matters. See letters dated 1, 3, 5, 11, 18 April.
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letters dated 30 March and 5, 13, 14 April.
- from Philip W. Holmes, New York. 25, 26, 29 March and 8, 12, 15 April.
- from J. B. Montgomery, Olympia. See letter dated 7 April.
- from A. H. Barney, Treasurer of N.P.R.R., New York. See letters dated 27, 28, 29 March and 1, 6, 10 April.
- from J. V. Painter, Banker, Cleveland. See letters dated 31 March and 4, 6, 7, 10, 19 April.
- from Robert Schenck, Washington DC. See letter dated 3 April.
- from S. Garfield, Washington DC. See letter dated 6 April.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues.
- Promoting new Government bond sales.
- Northern Pacific Railroad. Attempts to raise more stock options from the "pool" to help incentivise bond sales in Europe.
- Other railroads including Lake Superior and Mississippi;
- Various letters relating church matters, potential investments, job opportunities and charity.

## Extract from Henry Sandford's letter to Jay Cooke dated 5 April 1871 from Brussels

"...I have rec'd your House's Circular desiring relinquishment of  $1/7^{th}$  of subscription to the "power" of Northern Pacific R.R in favour of parties this side in addition to other investments for? the loan in Europe. I would rather the subscribers to the loan had this share of the stock than the promoters who I think are handsomely provided for...."

#### Extract from S. Colfax's letter to Jay Cooke dated 28 March 1871

"I spoke to Senator Wade last night about the Northern Pacific Railroad but told him I had no authority to make any proffer, of course. You could get him as agent here for all your business, if you wished, and no one would be of more value to your company in many ways. No one stands higher with the President and Cabinet. His reputation for sturdy integrity is as wide as the continent..."

#### Reel 74

**Dates: 20 April-26 May 1871** 

#### Principal and most interesting correspondence

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters and Government Bonds. Also regarding Grant's decision to put the Naval Agency account into the Cooke's London house and out of Barings. See letters dated 9, 17, 20, 21, 25, 26, 27, 28, 29 April and 3, 5, 9, 12, 18, 24, 25, 26 May and extract below.
- from Jay Cooke to H. D. Cooke. (Note on the back of letter dated 25 April three paragraphs of short hand have been written) See letters dated 25, 26, 27 April and 13, 15, 16, 17, 22, 24 May.
- From Jay Cooke to G. C. Thomas. See letter dated 23 May.
- from H. C. Fahnestock ("HCF" or "Fahney"), regarding banking matters. See letters dated 20, 21, 22, 24, 25, 26, 27, 28, 29 April and 1, 3, 16 May.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 21, 22, 24, 25, 26, 28, 29 April and 1, 4, 5, 6, 9, 10, 11, 12, 15, 18, 26 May.
- from W. Milnor Roberts, engineer, regarding railroad matters. See letters dated 20 April and 16 May.
- from Governor Smith, relating to the construction of the N.P.R.R. See letter dated 29 April.
- from J. G. Smith, President of N.P.R.R,. See letter dated 27 April and 12 May.
- from G. B. Sargent, Land and bond agent, Europe, regarding Northern Pacific bond sales in Germany. See letters dated 27, 28 April and 15, 20, 26 May.
- from H. C. McCulloch, Head of London banking house, London, regarding banking issues in London. See letter dated 24 April and 12 May.
- from Col. Puleston, London Banking House, relating banking issues and negotiations with German investors. See letter dated 25 May and extract below.
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letters dated 22, 24 April 6, 15, 16, 20 May.
- from W. L. Banning, Lake Superior & Mississippi Railroad Co., St Paul. See letter dated 25 May.
- from Philip W. Holmes, New York. See letters dated 27 April and 1, 10, 13, 16, 18 May.
- from J. K. Moorhead, Pittsburgh, regarding personal and railroad matters. See letter dated 16 May.
- from William Windom, See letter dated 20 May.
- from William E. Chandler. See letter dated 24 April.
- from J. B. Montgomery. Including details of the reception of Grand Duke Alexis of the Russian Empire See letters dated 9, 15 May.
- from A. H. Barney, Treasurer of N.P.R.R., New York. See letters dated 15, 19, 25 May.
- from J. V. Painter, Banker, Cleveland. See letters dated 20, 24, 27, 28 April and 1, 3 May.
- from Robert Schenck, Washington DC. See letters dated 28 April 9 May.
- from W. S. Huntington, Washington DC. See letters dated 25, 26 May.
- from Baron Geralt, Washington DC, regarding the doubts of German investors over the N.P.R.R. viability as an investment, and the need to convince the more forward thinking English market first to encourage German market. See letter dated 26 May.

#### **Key topics include**

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues.
- Promoting new Government bond sales.

- Northern Pacific Railroad. Visit to Germany by Fahnestock, Puleston and Sargent to try and raise funds.
- Other railroads including Lake Superior and Mississippi; Maine & Central Railroad 21 April.
- Various letters relating church matters, potential investments, job opportunities and charity.

Extract from Henry Cooke 's letter to Jay Cooke dated 17 May 1871 from Washington DC.

"...Have had a long interview with the President this morning, and we went over the matter of the Naval Account very fully. It was a very bitter pill for him to recognise McCullock, but he did it, and he did it solely on account of his regard for us. He said he could never forget McCullock's conduct during his imbroglies with Johnson, and it went greatly against the grain to give him a recognition under his administration at London; but he expressed the greatest friendship for us..."

Extract from Colonel Puleston's letter to Jay Cooke dated 25 May 1871 from London "...Continuing my narrative of last Tuesday on the subject of the Northern Pacific negotiations, I have now to add that yesterday (Wednesday) the following dispatch was received from General Sargent, "Have telegraphed Founders Court (Bischoffstein) as follows – "Union Bank Vienna and braches with strong combinations of German Bankers, will take place of Oppenheim and Darunstadt? - cntract ready to sign – you and McCulloch same commission and position - to be brought out at once – London & Continent, simultaneously, give sharp full authority – your pool seventy thousand secured – Keep strictly confidential till contracts signed..."

#### Reel 75

**Dates: 27 May – 21 June 1871** 

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters and Government Bonds. See letters dated 27, 29, 30, 31 May and 1, 7, 8, 10, 12, 13, 14, 16 June and extract below.
- from Jay Cooke to H. D. Cooke. See letters dated 3, 5, 7, 8, 10, 12, 15, 16, 20 June.
- from H. C. Fahnestock ("HCF" or "Fahney"), regarding banking matters. See letters dated 30 May and 7, 15 June.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 29, 31 May and 2, 3, 5, 6, 10, 13, 14, 15, 16, 17, 19 June.
- from G. C. Thomas, Jay Cooke & Co., regarding banking matters. See letters dated 5, 7, 8, 12, 14, 15, 16, 19, 21 June.
- from J. G. Smith, President of N.P.R.R., See letters dated 5, 7, 8, 14, 20 June.
- from G. B. Sargent, Land and bond agent, Europe, regarding N.P. bond sales. See letter dated 3 June.
- from H. C. McCulloch, Head of London banking house, London, regarding banking issues in London. See letter dated 8 June.
- from Col. Puleston, London Banking House, relating banking issues including switching of Government Naval Agency account from Barings. See letters dated 27, 30 May and 6, 7, 10, 20 June and extract below.
- from A. B. Nettleton, regarding publicity matters. See letters dated 2, 3, 5, 7, 9, 10, 12, 14, 15, 16, 20 June.
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letter dated 31 May.
- from W. G. Moorhead, regarding banking and railroad matters. See letter dated 12 June complaining about the conduct of President J. G. Smith also see 6, 12 June.

- from Philip W. Holmes See letters dated 31 May and 2, 3, 5, 6, 12 June.
- from J. B. Montgomery. See letter dated 12 June.
- from A. H. Barney, Treasurer of N.P.R.R., New York. See letter dated 12, 14 June.
- from W. S. Huntington, Washington DC. See letter dated 27 May.
- from William D. Todd, Washington DC, secretary to the Vice President. See letter dated 30 May.
- from William Coventry H. Waddell, New York. Regarding the setting up of a U.S. wide genealogical registry. See letter dated 1 June.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues.
- Promoting new Government bond sales.
- Northern Pacific Railroad. Visit to Germany by Fahnestock, Puleston and Sargent to try and raise funds.
- Other railroads including Lake Superior and Mississippi; St Paul & Pacific Railroad Co.(12 June).
- Various letters relating church matters, potential investments, job opportunities and charity.

## Extract from Henry Cooke's letter to Jay Cooke dated 29 May 1871 from Washington DC.

"...I am glad to hear that the names mentioned for Commissioners of the road, namely: the one suggested by Mr Colfax of the Western gentleman will be satisfactory. There is no danger of Kauffman's blackmailing you... It was very stupid, as you say, in the Duluth people that they did not have their port of entry matter attended to at the regular Session of Congress..."

### Extract from Colonel Puleston's letter to Jay Cooke dated 29 May 1871 from London

"...Your instructions as to Genl Schenck duly carried out. I met them (with Morehead) on board the Cuba & escorted them here – the Genl &? Woodhull spent an hour with us yesterday – opened after etc – Very pleasant to us to have such relationship. Sorry we are not likely to have state dept a/c – but we must be thankful for what we get. Surely Mr President will see that it is the popular thing to recognise an American House in preference to a house which advised its friends not to buy American Bonds when the government was almost in extremis..."

## <u>Reel 76</u>

Dates: 22 June-31 July 1871

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters and Government Bonds. See letters dated 3, 7, 8, 10, 13, 14, 20, 29 July.
- from Jay Cooke to H. D. Cooke. See letters dated 22, 26, 27 June and 8, 11, 14, 17, 18, 19, 20, 21, 24, 28, 29 July.
- from H. C. Fahnestock ("HCF" or "Fahney"), regarding banking matters and European negotiations for bond sales. See letters dated 29 June and 14 July.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 22, 24, 25 June and 3, 6, 13, 14, 17, 18, 19, 26, 27, 28, 29 July.
- from W. Milnor Roberts, engineer, regarding railroad matters and ongoing work in Duluth. See letters dated 24, 26, 27 June and 8 July.
- from J. G. Smith, President of N.P.R.R. See letters dated 22, 27 July.
- from G. B. Sargent, Land and bond agent, Europe, regarding N.P. bond sales. See letter dated 30 July.

- from A. B. Nettleton, regarding publicity matters including visit of reporters to view route of N.P.R.R. See letters dated 22, 24 June and 1, 3, 11, 20, 24, 26, 28 July and extracts below.
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letters dated 6, 8, 12, 19, 25 July.
- from Philip W. Holmes, New York. See letters dated 22, 23 June and 7, 8, 17, 18 July.
- from J. K. Moorhead, Pittsburgh, regarding personal and railroad matters. See letter dated 30 June and 1, 3, 11 July.
- from William Windom, See letter dated 17 July.
- from Ignatitus Donnelly, House of Representatives, Washington DC. See letters dated 17, 29 July.
- from W. S. King. See letter dated 29 July.
- from J. B. Montgomery. See letters dated 3, 8, 14 July.
- from A. H. Barney, Treasurer of N.P.R.R., New York. See letters dated 29 June and 18, 21, 22, 31 July.
- from W. S. Huntington, Washington. See letters dated 15, 20, 24, 26 July.
- from J. T. Garland, New York. See letters dated 30 June and 7, 8, 15, 27 July.
- From Baron Geralt, Washington. See letters dated 3 July.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues.
- Death of Jay Cooke's wife on 22 July.
- Promoting new Government bond sales.
- Northern Pacific Railroad. Continued negotiations in Europe. Visit of invited group of reporters to view the route of the railroad.
- Other railroads including Lake Superior and Mississippi; Pittsburgh, Fort Wayne & Chicago Railway Co. (letter 1 July).
- Various letters relating church matters, potential investments, job opportunities and charity.

Extract from A. B. Nettleton's letter to Jay Cooke dated 22 June 1871 from Philadelphia "...I was aware that the editorial excursion across the continents, engineered by Mr Hazard, would involve some expenditure if carried out on the scale contemplated when he was here. I was careful to refer the matter to you before giving Hazard any encouragement, and you said go ahead, and named a sum within which the expenditures must be kept. It was on the strength of this that Mr H has gone on. But the thing is all right now – so far at least as the expenditure is concerned – for on learning from the Secretary of War that it would be difficult to furnish an escort both for the editorial party and our surveyors, I quashed the former and have telegraphed Hazard to confine his trip to the Red River valley..."

#### Reel 77

Please note that some correspondence is out of chronological order. Where possible these are listed below.

After the first letter dated 1 August there are a batch of letters dated July, they then resume with August.

Dates: 1 August-26 August 1871

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters and Government Bonds. See letters dated 2, 3, 4, 7, 8, 9, 10, 11, 14, 15, 18, 19, 21, 22, 25 August.
- from Jay Cooke to H. D. Cooke. See letters dated 4, 5, 8, 10, 11, 16, 17, 18, 19, 21, 23, 25 August.
- From Jay Cooke to G. C. Thomas. See letters dated 3 August.
- from H. C. Fahnestock ("HCF" or "Fahney"), regarding banking matters and European negotiations for bond sales. See letters dated 29 June and 11, 12, 13, 14, 15, 16, 17, 18, 19, 21, 22, 23, 24, 25, 26 August.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 1, 2, 3, 4, 5, 11, 14, 15, 19, 21, 23, 25 August.
- from W. Milnor Roberts, engineer, discouraging plans for the European delegation to visit the middle ground of the N.P.R.R. as it doesn't look very impressive. Also an attached letter from a Canadian discussing the linking of the Canadian Pacific and N.P.R.R. through Ottowa and Sault St (13 August). See letters dated 7, 12, 13, 14, 17 August.
- from G. C. Thomas, Jay Cooke & Co., regarding banking matters. See letter dated 17 August.
- from J. G. Smith, President of N.P.R.R., See letter dated 20 August.
- from G. B. Sargent, Land and bond agent, regarding European delegation in America. See letters dated 9, 12, 16, 17, 20, 22 August and extract below.
- from G. Stone, Duluth, Working in the office of G. B. Sargent. See letters dated 4, 16 August.
- from H. C. McCulloch, Head of London banking house, London, regarding banking issues in London. See letter dated (?) July and 7, 26 August.
- from A. B. Nettleton, regarding publicity matters and construction of the N.P.R.R. See letters dated 3, 11, 12, 17, 18 19, August and extract below.
- from W. G. Moorhead, regarding banking and railroad matters. See letter dated 9
   August.
- from Philip W. Holmes, New York. See letters dated 31 July and 4, 14, 15, 26 August.
- from J. K. Moorhead, Pittsburgh, regarding personal and railroad matters. See letter dated 14 August.
- from William Windom, See letter dated 12 August.
- from A. H. Barney, Treasurer of N.P.R.R., New York. See letters dated 10, 14 August.
- from W. S. Huntington, Washington. See letter dated 15 August.
- from J. T. Garland, New York. See letters dated 2, 10, 13, 19, 24 August
- from J. V. Painter, Banker, Cleveland. See letters dated 2 August.
- from E. Rollins, Great Falls, regarding a personal loss of a loved one? See letter dated 10 August.
- From J. W. Sprague, Kalawa. See letter dated 18 August.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues.
- Promoting new Government bond sales. Formation of agent's syndicate under Jay Cooke & Co.
- Northern Pacific Railroad. Construction and visit of European delegation to view route and progress of the N.P.R.R.
- Other railroads including Lake Superior and Mississippi; Baltimore & Ohio Railroad Co. (letter 2 August); Central Railroad of Iowa (letter 23 August).

 Various letters relating church matters, potential investments, job opportunities and charity.

#### Extract from G. B. Sargent's letter to Jay Cooke dated 17 Aug 1871 from St Paul

"...From the Otter Tail to the Red River the lands are fully equal to any I have ever seen, and I now believe with you that from the junction to Red River, if properly managed, they can be sold in ten years for millions more than the cost of the line. If the commissioners were to report only on the lands their report would be all we could desire. We had delightful weather and they all enjoyed the trip very much and were very enthusiastic – at least as much so as the German character would permit them to be..."

Extract from A. B. Nettleton's letter to Jay Cooke dated 12 Aug 1871 from Minnesota "...We reached here at 2 pm, and have since been out to Cow Wing? Bridge – end of track – and back. The Road. Coming over the line today we all looked out at the rear of the rear car and examined the track. Where the road purports to be finished it is superb – a credit to all concerned...we made excellent time and the smoothness & eveness was commented on by all..."

#### Reel 78

## Please note that some correspondence is out of chronological order. Where possible these are listed below.

Between the  $31^{st}$  of August and the  $1^{st}$  of September some correspondence dated the  $6^{th}$  of September can be found. Also between the  $1^{st}$  and  $2^{nd}$  of September there is at least one letter dated the  $10^{th}$  of October, several others dated the  $15^{th}$  and  $20^{th}$  of September. Amongst the letters dated 6 Sept there are some letters dated July.

## Dates: 27 August-22 September 1871

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters and Government Bonds, including praise from President Grant. See letters dated 30, 31 August and 1, 2, 4, 5, 6, 8, 11, 18, 20, 21, 22 September and extract below.
- from Jay Cooke to H. D. Cooke See letters dated 29, 31 August 4, 5, 6, 7, 9, 13, 18, 19, 20 September.
- from H. C. Fahnestock ("HCF" or "Fahney"), regarding banking matters and European negotiations for bond sales. See letters dated 29 June and 28, 29, 3 August and 1, 2, 5, 6, 7, 8, 9, 14, 15, 18, 19, 21, 22 September.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 28, 31 August and 2, 4, 6, 11, 14, 15, 16, 18, 20, 22 September.
- from W. Milnor Roberts, engineer, regarding opinion of European delegation. See letters dated 27 August and 5, 6, 7, 14, 21 September.
- from J. G. Smith, President of N.P.R.R., See letter dated 20 September.
- from G. B. Sargent, Portland, Land and bond agent, regarding European delegation in America. See letters dated 27 August and 14 September.
- from H. C. McCulloch, Head of London banking house, London, regarding banking issues in London. See letters dated 9, 13 September.
- from Col. Puleston, London Banking House, relating banking issues and success of government loans. See letter dated 13 September.
- from A. B. Nettleton, regarding publicity matters. See letter dated 4, 9, 13, 19, 21 September.
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letter dated 16, 19, 20, 22 September.

- from W. G. Moorhead, regarding banking and railroad matters. See letter dated 21 September.
- from W. L. Banning, Lake Superior & Mississippi Railroad Co., St Paul. See letters dated 14 September.
- from Senator Cattell, praising success of selling government loans. See letter dated 5 September.
- from J. K. Moorhead, Pittsburgh, regarding personal and railroad matters. See letter dated 18 September.
- from H. C. Swain. See letters dated 29 August.
- from Rice Harper, Duluth, regarding land matters. See letter dated 2 September.
- from William Windom, Winona, relating his meeting with Vice President Colfax and the European delegation, and praise on the success of the selling of government loans. See letter dated 4 September and extract below.
- from Philip W. Holmes, New York. See letters dated 28 August and 6, 15, 16, 18, 20 September.
- from J. B. Montgomery. See letter dated 16 September.
- from A. H. Barney, Treasurer of N.P.R.R., New York. See letter dated 6 September.
- from J. T. Garland, New York. See letters dated 29, 31 August.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues.
- Success of Government bond sales.
- Northern Pacific Railroad. Construction and visit of European delegation to view route and progress of the N.P.R.R.
- Other railroads including Lake Superior and Mississippi; Central Railroad of Iowa (letter 28 August); Wisconsin Central railroad (20 September).
- Various letters relating church matters, potential investments, job opportunities and charity.

Extract from William Windom's letter to Jay Cooke dated 4 Sept 1871 from Minnesota "...The Vice President and I had a glorious time in the 'Great northwest'. He returned with reinvigorated health, and more enthusiastic than ever over the prospects of the N. P. R. R. Our party were all delighted with the country in Dakota as well as with Minnesota. In all agreed that the lands of the company, which lie within seventy? miles west of the Red River, will pay for the construction of the entire road from Thompson to the crossing of the Chevenne (300 miles)..."

Extract from Henry Cooke's letter to Jay Cooke dated 1 Sept 1871 from Washington D. C. "...I had a long interview with the President yesterday...I waited for him to introduce the subject of the late loan which he did very promptly after shaking hands. He said the loan was a great and gratifying success, and the promptness with which it was effected was a surprise to him. He was delighted and more particularly for two reasons: First—It vindicated and established American credit abroad. Secondly—It was established without the aid or cooperation of certain firms who have heretofore assumed that nothing could be done without them..."

#### **Reel 79**

Please note that some correspondence is out of chronological order. Where possible these are listed below:

Between the  $17^{th}$  and  $19^{th}$  of October there appear some letters dated mid September. Also in late October there appears a letter dated the  $3^{rd}$  of November and between the  $1^{st}$  and  $2^{nd}$  of October there appear a few letters with dates varying from January to October.

#### Dates: 23 September-19 November 1871

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters and plans for trans Atlantic telegraph. See letters dated 29 September and 4, 6, 7, 11, 13, 16, 17, 18 November and extract below.
- from Jay Cooke to H. D. Cooke. See letters dated 16, 23 October and 3, 4, 6, 7, 8, 9, 10, 11, 13, 17, 18 November.
- from H. C. Fahnestock ("HCF" or "Fahney"), regarding banking matters and European negotiations for bond sales. See letters dated 23, 25, 28 September and 4, 10, 11, 12, 14, 16, 17, 19 October and 8, 10, 11, 18 November.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 25, 26, 27 September and 6, 9, 10, 16, 17, 18, 19, 25, 27, 28, 30, 31 October and 1, 2, 3, 4, 8, 9, 10, 11, 14, 15, 17, 18 November.
- from W. Milnor Roberts, engineer. See letters dated 27, 30 September and 1, 3, 19, 26 October.
- from G. C. Thomas, Jay Cooke & Co., regarding banking matters. See letters dated 5, 9, 10, 11, 12, 13, 14, 16, 17, 18, 19, 20, 24 October.
- from J. G. Smith, President of N.P.R.R, regarding construction and the European delegation. See letters dated 30 September and 10, 11, 16 October and extract below.
- from G. B. Sargent, Land and bond agent, See letters dated 27, 30 September and 5, 6 October.
- from G. C. Stone, Minnesota, working from the office of G. B. Sargent. See letter dated 17 October.
- from H. C. McCulloch, Head of London banking house, London, regarding banking issues in London. See letter dated 12 October.
- from Col. Puleston, London Banking House, relating banking issues. See letters dated 16 October and 2, 4, 7, 16 November.
- from A. B. Nettleton, regarding publicity matters. See letters dated 28, 30 September and 4, 5, 6, 10, 12, 20, 21, 23, 24 October and 4, 6, 10, 13, 18 November.
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letters dated 23, 26, 28 September and 4, 5, 25 October and 1, 2, 4, 8 November.
- from W. G. Moorhead, regarding banking and railroad matters. See letters dated 10, 18 October.
- from W. L. Banning, Lake Superior & Mississippi Railroad Co., St Paul. See letter dated 23 October.
- from Senator Cattell, praising success of selling government loans. See letters dated 6 October and 1 November.
- from J. K. Moorhead, Pittsburgh, regarding personal and railroad matters. See letter dated 23 September.
- from H. C. Swain. See letters dated 2, 7 November.
- from Rice Harper, Duluth, regarding land matters. See letters dated 25 September and 23 October and 3 November.
- from S. P. Chase. See letters dated 15 September and 3 November.
- from Philip W. Holmes, New York. See letters dated 16, 30 October and 3, 16 November and 20 January.
- from A. H. Barney, Treasurer of N.P.R.R., New York. See letters dated 26 September and 7, 19, 23 October and 3 November.
- from W. S. Huntington, Washington. See letters dated 19, 28 October and 2 November.
- from J. T. Garland, New York. See letter dated 8 November.

- from J. V. Painter, Banker, Cleveland. See letter dated 29, 31 September and 3, 8 November.
- from N. S. Sandford, Brussels, See letter dated 7 October.
- from Robert Lamborn, Philadelphia. See letter dated 20 October.
- from W. Armstrong, London. See letter dated 22 October.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues.
- Success of Government bond sales.
- Northern Pacific Railroad. Construction and visit of European delegation to view route and progress of the N.P.R.R.
- Other railroads including Lake Superior and Mississippi; Railroad of Iowa (letter 4 November).
- Various letters relating church matters, potential investments, job opportunities and charity.

## Extract from J. G. Smith's letter to Jay Cooke dated 30 September 1871

"...I thank you for the frankness with which you criticize proceedings of the Board, although I cannot quite admit the justice of them all...In reference to the payment of coupons of  $2^{nd}$  mtg St P+P, the Board after mature deliberation, directed them paid; probably every member of the Board concurs with you fully in your desire to avoid using the funds of the northern pacific to sustain the St Paul Pacific & just so far as this is possible and the credit of the company be maintained it will be avoided, but in consequence of the foolish temporizing policy of the Dutch parties, we have not yet been able to realize any funds to sustain the credit of the St Paul Pacific..."

## Extract from Henry Cooke 's letter to Jay Cooke dated 18 November 1871 from Washington DC.

"...The President expressed a lively interest in the success of Mr Fields' telegraphic project. He said it would be an aid to this country in securing the track of Japan and of the East and that the project was worthy of encouragement. He said the East India tracks (including Japan etc) was pretty much all that was left to our commercial mariners, as our ships were virtually excluded from the Atlantic tracks and that of all other portions of the world..."

## Reel 80

## Please note that some correspondence is out of chronological order. Where possible these are listed below:

Between the  $20^{th}$  and  $22^{nd}$  of November there appears a letter dated the  $19^{th}$  of May. Also between the  $25^{th}$  and the  $26^{th}$  of November there appears correspondence from August.

## Dates: 20 November-31 December 1871

- from Henry Cooke ("HDC" or "Harry"), Washington DC, regarding banking, railroad matters. See letters dated 23, 24, 25, 27, 28 November and 1, 4, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 18, 19, 21, 22, 23, 28, 29, 30 December.
- from Jay Cooke to H. D. Cooke See letters dated 21, 23, 24, 25, 28, 29 November and 1, 2, 4, 5, 6, 7, 8, 9, 12, 13, 14, 16, 18, 20, 21, 22, 23, 27, 28 December.

- from H. C. Fahnestock ("HCF" or "Fahney"), regarding banking matters and European negotiations for bond sales. See letters dated 2, 7, 11 December.
- from Pitt Cooke, New York, regarding personal and banking matters. See letters dated 20, 23, 24, 25, 28, 29 November and 1, 2, 4, 5, 6, 8, 9, 12, 14, 15, 16, 18, 19, 20, 21, 22, 23, 26, 27, 28, 29, 30 December.
- from W. Milnor Roberts, engineer, relating progress of construction. See letters dated 25 August and 21 November and 20, 29, 31 December.
- from Governor Smith, relating to the construction of the N.P.R.R. See letter dated 6 December.
- from J. G. Smith, President of N.P.R.R,. See letters dated 24, 28 November and 19, 21, 28 December.
- from G. B. Sargent, Land and bond agent, See letters dated 21, 29 November and 5 December.
- from G. C. Stone, Minnesota, working from the office of G. B. Sargent. See letters dated 20 November and 20 December.
- from H. C. McCulloch, Head of London banking house, London, regarding banking issues in London. See letter dated 25 November and 6, 13, 26, 28 December.
- from Col. Puleston, London Banking House, relating banking issues and successful completion of government bond issues. See letters dated 2, 29 December and extract below.
- from A. B. Nettleton, regarding publicity matters. See letters dated 13, 20, 23, 30 December.
- from Samuel W. Wilkeson, Secretary of Northern Pacific Railroad. See letters dated 24, 25, 27, 29 November and 8, 15 December.
- from W. L. Banning, Lake Superior & Mississippi Railroad Co., St Paul. See letters dated 20, 27 November and 7, 11 December.
- from Philip W. Holmes, New York. See letters dated 28 November and 1, 29 December.
- from William E. Chandler. See letter dated 27 December.
- From J. W. Taylor, United States Consulate, Winnipeg. See letters dated 19 May and 21 November.
- from A. H. Barney, Treasurer of N.P.R.R., New York. See letters dated 22, 28 November and 4, 9, 14, 18, 21, 22, 26, 29, 30 December.
- from W. S. Huntington, Washington, See letters dated 4, 6, 21, 28, 30 December.
- from J. T. Garland, New York. See letters dated 24, 25, 27, 28, 29 November and 1, 5, 8, 14, 15, 16, 19, 22, 23, 26, 28, 30 December.
- from J. V. Painter, Banker, Cleveland. See letter dated 22 December.
- from W. Armstrong, London. See letter dated 24 November.
- from W. B. Ogden, regarding problems for a railroad in the East ie. Indians and terrain. See letter dated 25 November and extract below.
- Lewis Cohen & Co., London. Regarding the US Bonded Loan, letter of praise for the success of the enterprise and Mr Cooke's part in it. See letter dated 4 December.

- Correspondence between Henry Cooke, H. C. Fahnestock, Pitt Cooke and Jay Cooke regarding business affairs and banking issues.
- Success of Government bond sales and potential for Mexican bond sales.
- Northern Pacific Railroad. Construction and bond sales
- Other railroads including Lake Superior and Mississippi; Vermont Central Line (letter 21 December); St Paul & Pacific Railroad Co. (letter 27 December).
- Various letters relating church matters, potential investments, job opportunities and charity.

## Extract from W. B. Ogden's letter to Jay Cooke dated 25 Nov 1871 from Chicago

"...I will then give the books and reports of Duluth such consideration and action as my duty & the importance of the case demands.

I don't see anything in the way of a final adjustment of the matter then. It would have been done long ago but for the Chicago fire & numerous pressing engagements.

I am happy to hear that the anticipated formidable obstacles apprehended from Indians & from a difficult country for construction beyond the Missouri & between it the Yellowstone - disappear and vanish as you approach them..."

## Extract from Col. Puleston's letter to Jay Cooke dated 2 December 1871 from London

"...naturally we are all happy over the practical ending of our first loan and particularly because of the large measure of success which has attended our efforts. The newspapers today are quite complimentary and there is no sign of further apprehension of our disturbing the money market – my hope is that we will be able to buy Drawn Bonds enough to use a considerable portion of the ten million in hand and of the ten we have yet to receive..."